

To all of you, (brothers, friends, sisters, clients, parents, cousins, colleagues, aunts, uncles, nieces, nephews) please indulge me for no more than 2 minutes and allow me to share a story that struck me very profoundly with its very succinct message. If it strikes you in any similar fashion I'd encourage you to act!

Earlier this week I returned from a 3 day intensive, highly informative, inspiring seminar. (Jay Abraham is a teacher I've worked with since "dot-bomb" The seminar was designed with business issues in mind but this was my main "takeaway") At the event I heard the story of "Acres of Diamonds"below is a description as depicted by Wikipedia:

Acres of Diamonds originated as a speech which Russell Conwell delivered over 6,000 times around the world; it was eventually published as delivered in Conwell's home town, Philadelphia.

The central idea of the work is that one need not look elsewhere for opportunity, achievement, or fortune -- the resources to achieve all good things are present in your own community. This theme is developed by an introductory anecdote, told to Conwell by an Arab guide, about a man who wanted to find diamonds so badly that he sold his property and went off in futile search for them; the new owner of his home discovered that a rich diamond mine was located right there on the property. Conwell elaborates on the theme through examples of success, genius, service, or other virtues involving ordinary Americans contemporary to his audience: "dig in your own back-yard!"

Lesson learned for me and, by virtue of this message what I'm attempting via sharing the story with all of the people in my life.

Get in touch! Be in touch! Send a book or book title or an article or a rose, or a letter, or an email or an offer to have coffee (all depending on whom of course).

Don't leave the diamonds in your life (personal, family, professional) unmined.
Value yourself, value your relationships, give of yourself!

Some may never respond back...that's not the issue! The lack of connection won't come from your heartfelt action of taking action to reach out.

I recently heard the quote: "If you can and you don't it's the same as if you can't".

The world is in a state of unprecedented flux, financial markets are out of control and much of that is outside of your/our control.....yet we can all take control of these diamonds, our TRUE wealth, our relationships.

Thanks for taking the time and for being one who I trusted to share this message.
I wish all of you health, wealth and prosperity for many years to come.

Warmly,

Barry

P.S. I lied, that only took one minute and 15 seconds!

P.P.S. Hopefully it's clear; Whether it's your family, your business or a job search all of the above applies!

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Like the many people who have been helped by Barry, I feel fortunate to know him and recommend his services without reservations.

Robert D. Haas

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